

*A free clinic serving the uninsured of Bucks and Montgomery counties*

1775 Street Road, Southampton, PA 18966 Phone: (215) 364-4247 Fax: (215) 364-5565

## Expanding Our Reach - Deepening Our Commitment

*by Geoffrey W. Jackson, MA - Board Chairman*



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There's an old saying that "the more things change, the more they stay the same." At HealthLink, it seems "the more things stay the same, the more they're changing." By this I mean we're still plugging away at our core mission of providing free medical and dental care to Bucks and Montgomery county residents who work but don't have health insurance. But despite a few solid years of doing this, a lot's changed and much has advanced around us. For starters, our fundraising reached fantastic and impressive heights last year - at \$549,576 - having launched our first (and very successful!) annual golf tournament. We began talks with Temple Dental School to begin a bold new partnership, one that will place dental students onsite with us weekly to treat more operative and hygiene cases. And our medical visits increased - for the third consecutive year - another 14% over last year's figures.

Read this annual report and you'll see more facts and figures that showcase and celebrate our new levels of success and activity.

Without a doubt, the the HLMC staff deserves much recognition and respect. Sister Lois McDonough and Cheryl King deftly head a committed, well-functioning team of nurse practitioners, receptionists, and dental assistants; everyone goes "above-and-beyond" to supplement the services of all our health care providers, and they really strive to meet all our patients' needs in a caring and compassionate way. A new fundraising support person was hired in 2004 to aid Sister Lois in the important task of identifying new donors and strengthening established donor relationships. Sister, Cheryl, Maggie, Ann, Donna, Liz, Jeanette, Joanne, Regina, and Hilary - thanks for the excellent strides you made for us in 2004.

Volunteers, as always, are the lifeblood of HealthLink Medical Center. There are many, and they're listed herewith. Our Mission and

Vision statements recognize them and our amazing staff as "the greatest asset we have with which to address patient needs." The Washington, D.C.-based



Geoffrey W. Jackson, M.A.  
Board Chairman

INDEPENDENT SECTOR announced that the estimated value of an "average" 2004 volunteer hour for charities across the country reached \$17.55. Nationally, INDEPENDENT SECTOR estimated the total value of hours volunteered in 2004 was equivalent to approximately \$272 billion of contributed service, assuming the total number of volunteer hours held constant. At HealthLink, our volunteers contributed over *\*seven thousand\** free hours, accounting for a booked value of more than \$185,000 on our financials. To them, we extend a sincere and grateful THANK YOU - with much appreciation.

Collaboration is the core of HealthLink. It exists between our patients and ourselves, between the community and our facility, our donors and our staff, our providers and the local hospitals, and our board and other agencies. Collaboration is the constant in our equation, and its impact and successes are what we have been changing - growing, getting better each year, and something we're happy to share with you in this, our 2004 Annual Report.

### 2004 Center Statistics

453 approved patients  
7172 volunteer hours (contributed value = \$185,049)  
4138 medical visits  
838 dental visits

**THE FREE HEALTH CLINIC OF MONTGOMERY COUNTY, INC.  
(HEALTH LINK MEDICAL CENTER)**

**STATEMENTS OF FINANCIAL POSITIONS**

**DECEMBER 31, 2004 AND 2003**

ASSETS	2004	2003
Cash and cash equivalents	\$ 64,936	\$ 191,120
Certificates of deposit	32,437	252,596
Grants receivable	155,865	37,500
Investments	1,058,585	646,862
Inventory	10,610	11,336
Prepaid	7,814	9,280
Fixed assets	384,656	400,086
<b>TOTAL ASSETS</b>	<b>\$ 1,714,903</b>	<b>\$ 1,548,780</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Liabilities</b>		
Accounts payable and accrued expenses	\$ 18,514	\$ 14,959
<b>Net Assets</b>		
Unrestricted	1,167,104	1,127,632
Temporarily restricted	529,285	406,189
<b>Total Net Assets</b>	<b>1,696,389</b>	<b>1,533,821</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 1,714,903</b>	<b>\$ 1,548,780</b>

**Corporate Board and  
Advisory Board of  
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Mary Medical Center*



THE FREE HEALTH CLINIC OF MONTGOMERY COUNTY, INC.  
 (HEALTH LINK MEDICAL CENTER)  
 STATEMENTS OF ACTIVITIES  
 FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

	2004			2003		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
<b>REVENUE</b>						
Contributions	\$ 262,461	\$ 287,115	\$ 549,576	\$ 353,218	\$ 124,000	\$ 477,218
Investment income	108,712		108,712	95,792		95,792
Contributed services	185,050		185,050	206,622		206,622
Special events (net of expenses of \$7,869)	33,946		33,946			
Miscellaneous income	2,500		2,500			
Satisfaction of Restrictions						
Time restrictions	95,500	(95,500)		20,500	(20,500)	
Program restrictions	68,519	(68,519)		45,811	(45,811)	
<b>TOTAL REVENUE</b>	<b>756,688</b>	<b>123,096</b>	<b>879,784</b>	<b>721,943</b>	<b>57,689</b>	<b>779,632</b>
<b>EXPENSES</b>						
Program	539,388		539,388	498,533		498,533
Administration	103,912		103,912	94,548		94,548
Development	73,916		73,916	52,058		52,058
<b>TOTAL EXPENSES</b>	<b>717,216</b>		<b>717,216</b>	<b>645,139</b>		<b>645,139</b>
<b>INCREASE IN NET ASSETS</b>	<b>39,472</b>	<b>123,096</b>	<b>162,568</b>	<b>76,804</b>	<b>57,689</b>	<b>134,493</b>
<b>NET ASSETS - Beginning of Year</b>	<b>1,127,632</b>	<b>406,189</b>	<b>1,533,821</b>	<b>1,050,828</b>	<b>348,500</b>	<b>1,399,328</b>
<b>NET ASSETS - End of Year</b>	<b>\$ 1,167,104</b>	<b>\$ 529,285</b>	<b>\$ 1,696,389</b>	<b>\$ 1,127,632</b>	<b>\$ 406,189</b>	<b>\$ 1,533,821</b>

**Visionaries***(Gifts of \$100,000 and above)*

Mrs. Marie-Louise Jackson

**Leadership***(Gifts of \$50,000 to \$99,000)*Independence Blue Cross  
Medleycott Family Foundation**Plantinum Circle***(Gifts of \$10,000 to \$49,999)*Claneil Foundation  
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*HealthLink Medical Center values all of its donors and volunteers. Any omissions from this list are purely unintentional. Please feel free to call us if your name was not listed or if it was listed incorrectly. Thank you for your understanding.*

### Community Partnerships 2004

Abington Memorial Hospital generously provided free lab testing, hearing tests, x-rays, mammograms, ultrasounds, cat scans, MRIs, and breast ultrasounds for HealthLink patients residing in their service area. The Abington Ambulatory Care Clinic has been most accommodating in providing services to HealthLink patients, including gastro-intestinal services, cardiology, surgery, orthopedic clinic services, endocrinology, OB/GYN services, and dental care.

Central Montgomery Hospital provided free ultrasound and x-ray services to HLMC patients living in their service area.

Grandview Hospital provided free ultrasound, mammogram, and x-ray services to HLMC patients living in their service area. Additionally, the supplied limited specialist referral services.

Holy Redeemer Hospital's Women's Center provided free mammograms and specialist consults for neurology



### MISSION STATEMENT

*The mission of HealthLink Medical Center is to address the primary medical and dental healthcare needs of working, uninsured individuals who meet our eligibility requirements. HealthLink Medical Center is dedicated to providing all patient services in a thorough, cost-effective, and respectful manner, and is committed to continual reevaluation and improvement of its care-delivery practice.*

and gastroenterology.

Lower Bucks Hospital provided free x-ray, ultrasound, and mammogram services to HLMC patients living in their service area.

St. Mary Medical Center provided free x-rays, mammograms, and ultrasounds for HealthLink patients residing in their service area. Specialists have provided free and sliding-fee surgical and biopsy services.

The University of the Sciences, Philadelphia provided excellent students for 5-week pharmacy rotations in our dispensary. These students worked closely with our staff, volunteer health professionals, and patients to provide excellent patient education and medication services. They're ongoing help in stocking, ordering, and batching medications is greatly appreciated.

Bucks County Health Improvement Project (BCHIP) contracted and supported HealthLink to provide free dental care to eligible Bucks County residents.